



# TAHER GROUP for Training and Consultancy Co. (LLC)



# ABOUT TAHER GROUP FOR TRAINING AND CONSULTANCY CO. (LLC)

Since 1969, Taher Training & Consulting Group has been a trusted professional partner in training and professional development, committed to supporting organizations in transforming their visions and strategies into tangible, measurable performance and results. It provides bilingual training solutions tailored to the needs of leaders and organizations in Kuwait and the GCC countries, delivered by local and international experts in line with the best and latest global practices.

## OUR MISSION

We provide measurable training solutions that transform strategy into results aligned with clear, specific, and mutually agreed-upon performance indicators, supported by pre- and post-assessments and concise impact reports for institutions, government bodies, companies, and individuals across various economic sectors.

## OUR VISION

To be the leading group in Kuwait and the Gulf Cooperation Council countries in delivering training that transforms learning into measurable impact, achieving tangible, fast, and sustainable results.





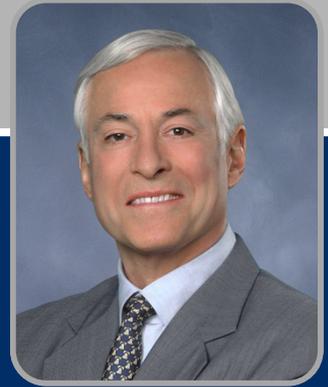
SUITE OF CERTIFIED  
BRIAN TRACY SOLUTIONS  
PROGRAMS

TAHER GROUP  
— SINCE 1969 —

# PERFORM AT YOUR BEST

'THE KEYS TO PEAK PERFORMANCE'

21 modules - 7 days  
Each module is 45 - 60 minutes in duration



## Objectives:

- Learn how to set goals and take responsibility.
- Manage change and communicate effectively.
- Solve problems and meet challenges.
- Manage time and take full control of work and personal life.

## Key Topics:

- Take Charge of Your Life
- Keys to Peak Performance
- Change Your Self-Concept
- Achieve Balance
- Releasing Your Brakes
- The New Mental Diet
- Managing Your Emotions
- Program Your Mind for Success
- Dynamics of Personal Leadership

## Outcomes:

- Practice the principles of maximum achievement.
- Transform your entire life by applying proven strategies.
- Accomplish more than most people do in a lifetime.

## Target Audience:

Professionals at all levels seeking higher productivity and work-life balance.

**Course Schedule and Venue:** This course will be conducted multiple times during 2026. Each session runs from **9:00 - 12:00**, **12:00 - 3:00** & **3:00 - 6:00** with limited seats available.

## Dates for the trainings:

### 2026

- 15th January → 1st February
- 8th February → 13th February
- 24th February → 12th March
- 24th March → 7th April
- 16th April → 4th May
- 19th May → 9th June
- 23rd June → 9th July
- 22nd July → 9th August
- 20th August → 8th September
- 21st September → 7th October

**Course fee:** KD 749

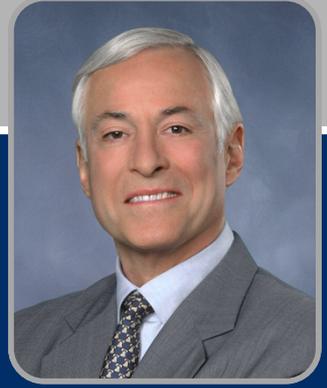
**Training Room:** Boardroom Dialogue Chamber

**Venue:** Sharq, Block 7, Al-Shuhada Street, Arraya Center (1), 26th Floor - Kuwait

# SUPERIOR SELLING SKILLS

'SELLING TODAY IS MORE COMPETITIVE THAN EVER BEFORE'

21 modules - 7 days  
Each module is 45 - 60 minutes in duration



## Objectives:

- Learn proven sales methods beyond basic product knowledge.
- Understand customer psychology and buying behavior.
- Develop persuasive communication and negotiation skills.

## Key Topics:

- New Realities of Selling
- The Winning Edge
- Personal Sales Planning
- Prospecting Power
- How Buyers Buy
- Negotiating the Sale
- Overcoming Objections
- Selling Consultatively
- Build Customer Relationships

## Outcomes:

- Build a world-class sales force.
- Achieve rapid, measurable improvements in sales performance.
- Control major accounts and penetrate new markets.

## Target Audience:

Sales professionals, account managers, business development teams.

**Course Schedule and Venue:** This course will be conducted multiple times during 2026. Each session runs from **9:00 - 12:00**, **12:00 - 3:00** & **3:00 - 6:00** with limited seats available.

## Dates for the trainings:

### 2026

- 22nd January → 11th February
- 23rd February → 18th March
- 9th April → 27th April
- 6th May → 24th May
- 11th June → 30th June
- 13th July → 29th July
- 11th August → 30th August
- 10th September → 28th September

**Course fee:** KD 749

**Training Room:** Boardroom Dialogue Chamber

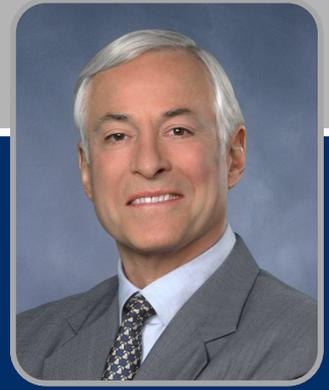
**Venue:** Sharq, Block 7, Al-Shuhada Street, Arraya Center (1), 26th Floor - Kuwait



# HIGH PERFORMANCE LEADERSHIP

'THE BEST COMPANIES HAVE GREAT LEADERS'

20 modules - 7 days  
Each module is 45 - 60 minutes in duration



## Objectives:

- Develop advanced leadership skills for managing change.
- Communicate effectively and motivate teams.
- Learn strategic planning and managerial success.

## Key Topics:

- Communicate with Power
- How Excellent Leaders Lead
- Becoming a Master of Change
- Fielding a Winning Team
- Motivate for Maximum Results
- Creating a Great Place to Work
- Key Functions of Managers
- Formula for Strategic Planning
- 7 Secrets of Managerial Success

## Outcomes:

- Build highly effective executive and leadership practices.
- Lead organizations efficiently during rapid change.
- Motivate and retain top-performing teams.

## Target Audience:

Executives, managers, team leaders.

**Course Schedule and Venue:** This course will be conducted multiple times during 2026. Each session runs from **9:00 - 12:00**, **12:00 - 3:00** & **3:00 - 6:00** with limited seats available.

## Dates for the trainings:

### 2026

- 25th March → 14th April
- 29th April → 17th May
- 2nd June → 21st June
- 2nd July → 20th July
- 2nd August → 18th August
- 1st September → 17th September

**Course fee:** KD 749

**Training Room:** Boardroom Dialogue Chamber

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# SUCCESS STORIES



Applying Kuwait's Labour Law in the Hospitality Sector, held at Waldorf Astoria, Kuwait.



"Board Directors' Liability: Its Nature and Types" for Kuwait Oil Company (KOC) and its subsidiaries.



Building successful teams and organizations, held at Taher Group for Training.



Medical Liability (malpractice) Training for Kuwait Medical International Physicians, in Collaboration with Taher Group for Training.



Criminal Procedures and Crimes' conducted for the staff at the UK Embassy in Kuwait.



Training for Al-Jarallah Specialized Center Employees, in Collaboration with Taher Group for Training.



Active Participated in The Hague talks on 'women's rights under the circumstances of Corona', held at the Gulf University.



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+965 1803020



+965 99497274



trainings@tahergrp.org



bdm.trainings@tahergrp.org



@tahertraining



www.tahertraining.com



@tahertraining



Taher Group for Training



26th Floor, Arraya Centre 1, Al-Shuhada St, Kuwait City

